# THE GARCIAS

"Love & Lemonade" (pilot)

Written by

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## COLD OPEN

EXT. FRONT YARD - DAY

OLIVIA (12) plays in front of her home with JERRY, NADIA and MARY, all of whom are also 12 years old.

Jerry pretends to be a monster, chases after Mary and Nadia.

OLIVIA follows, snapping photographs of the scene with an old DSLR camera. She's unable to keep up with them.

OLIVIA

Cut, cut, cut!

The kids huddle together.

**JERRY** 

Was that too much?

OLIVIA

No, no you're great.

MARY

It's me, isn't it?

OLIVIA

It's a technical problem. You're all great. I got goose bumps!

NADIA

So what do you wanna do?

EXT. SIDEWALK - DAY

Olivia balances atop a skateboard with Nadia's help. Mary and Jerry look on with concern.

NADIA

Now what?

OLIVIA

It's easy. Just push me so I can get a really cool shot.

MARY

Do you know how to ride that thing?

OTITVTA

How hard could it be?

**JERRY** 

It took me weeks to learn.

Stay in character, Jerry.

**JERRY** 

Fine. Just don't break my board.

OLIVIA

Everything's gonna be great. Now let's make Spielberg proud.

**JERRY** 

Who?

OLIVIA

You're killing me, Jerry!

MARY

I have to be home for dinner soon.

OLIVIA

Places, everyone. Let's get this shot and we'll call it a day.

Jerry and Mary go off to their marks and wait for their cue.

NADIA

I thought Spielberg made movies.

OLIVIA

He does, but I can't afford a video camera.

(shouts)

You two ready?

Jerry gives her a thumbs up.

OLIVIA (CONT'D)

Go!

Jerry chases after Mary.

**JERRY** 

Grr! Rawr! Grr!

MARY

Help! Somebody help me!

OLIVIA

You too, Nadia.

Nadia grabs Olivia's hips and helps her glide down the street alongside Jerry and Mary. She grabs a few action shots.

OLIVIA (CONT'D)

Oh man, these are awesome.

Jerry and Mary speed up.

OLIVIA (CONT'D)

Slow down a bit.

Jerry and Mary continue, oblivious to Olivia's remarks.

Nadia matches their speed as Olivia almost loses her balance.

OLIVIA (CONT'D)

What are you doing?

NADIA

Keep shooting.

OLIVIA

You're all going too fast.

NADIA

Don't worry.

OLIVIA

Let me off!

NADIA

Fine.

Nadia lets go, causing Olivia to lose her footing.

The camera flies out of her hands and lands on concrete.

Olivia rushes to the camera's aid. Black, cracked screen.

OLIVIA

No, no, no. Don't you die on me.

The kids gather around Olivia as she pushes buttons with panic and hope in her eyes, but it's no use.

OLIVIA (CONT'D)

My dad's gonna kill me.

NADIA

Are you okay?

OLIVIA

Why did you let go?

NADIA

You told me to.

OLIVIA

I told you to let me off, not push me to my doom. I could've died.

NADIA

Don't exaggerate, Olivia.

OLIVIA

What if I landed on some ants, huh? I don't know about you, but I don't want ants in my pants.

MARY

I'm gonna go now.

**JERRY** 

Yeah, me too.

Jerry grabs his skateboard and checks it for damage.

OLIVIA

Oh sure, worry about your skateboard instead of your friend who's not going to make it to her thirteenth birthday.

NADIA

Hide it.

MARY

Yeah, don't let your dad find out.

OLIVIA

It's impossible to keep a secret in my house.

Olivia stands up, cradles the camera in her hands.

OLIVIA (CONT'D)

I'm sorry, Mr. Spielberg.

**JERRY** 

(oblivious)

Oh, that's your camera's name!

OLIVIA

Damn it, Jerry!

## END OF COLD OPEN

## Note to readers:

All members of the Garcia family were born and raised in the San Fernando Valley, except for the grandparents, who emigrated from Mexico in their twenties. They both understand English, but are more comfortable speaking Spanish. Because of them, the entire Garcia family is bilingual.

## ACT ONE

INT. LIVING ROOM - DAY

Olivia tries to sneak past JESUS (early 40s) who's sitting on the couch, watching a soccer match.

Next to him is ALFREDO (60s), fast asleep.

**JESUS** 

You know you're not invisible, right?

Olivia attempts to hide the camera behind her back.

OLIVIA

Hey dad. What are you doing?

**JESUS** 

Trying to watch TV without anyone bothering me.

OLIVIA

Okay, I'll leave you alone.

Olivia takes a few steps backward.

**JESUS** 

Freeze.

Olivia stops.

JESUS (CONT'D)

Is it bad?

(off Olivia's look)

The camera.

Olivia reveals the damaged camera.

JESUS (CONT'D)

Wow, what did you do?

OLIVIA

It wasn't my fault.

**JESUS** 

I don't care whose fault it was. It's your responsibility.

OLIVIA

What happens now?

**JESUS** 

Besides getting grounded?

Will you get it fixed?

Jesus gives Olivia his best "Are you kidding me?" face.

OLIVIA (CONT'D)

Is that a maybe?

**JESUS** 

I'll show you maybe!

Jesus lunges for Olivia, who darts away.

INT. DINING ROOM - DAY

GABRIELA (16) studies at the dining room table.

TEODORA (late 60s) sits across from her, newspaper in hand.

CARLOS (15) talks on the home phone.

Note: The kids refer to Teodora as Abuela and Alfredo as Abuelo. Their dialog is subtitled.

CARLOS

Great! I'll see you then.

Carlos hangs up the phone and pumps his fist.

CARLOS (CONT'D)

Guess who just got a date?

He points to himself with both hands.

CARLOS (CONT'D)

This guy.

ABUELA

Who's the lucky girl?

CARLOS

Her name's Jessica.

The name catches Gabriela off guard.

GABRIELA

Jessica who?

CARLOS

Neale.

GABRIELA

You got a date with Jessica Neale?

CARLOS

Don't sound so surprised.

ABUELA

Who's this Jessica? She doesn't sound Mexican.

GABRIELA

She's white.

ABUELA

A white girl? Fancy.

GABRIELA

Don't encourage him.

CARLOS

Why does it matter if she's white?

GABRIELA

It doesn't. What matters is she's one of the most popular girls in school, so you need to impress her.

ABUELA

Girls love serenades.

CARLOS

That's a good idea.

**GABRIELA** 

That's a terrible idea.

ABUELA

Why?

**GABRIELA** 

Because he can't sing.

CARLOS

That's not true. I've got the voice of an angel.

GABRIELA

An angel with a throat infection.

ABUELA

Don't be mean to your brother.

CARLOS

Throw your shoe at her, Abuela.

GABRIELA

Do what you want. But I'm right.

CARLOS

(to Abuela)

What should I do?

ABUELA

What about Salsa?

CARLOS

No thanks, I just ate.

ABUELA

(sigh)

I meant dancing.

GABRIELA

(gestures at Carlos' body)
Nobody wants to see that jiggling.

CARLOS

Mean but accurate.

ABUELA

You'd better figure something out.

CARLOS

(to Gabriela)

Please, tell me what I should do.

**GABRIELA** 

I have to study for this test.

CARLOS

Come on, sis. I'm begging you. I'll do your chores for a week.

GABRIELA

A month.

CARLOS

Three weeks.

GABRIELA

Two months.

CARLOS

Fine, one month of chores.

INT. REPAIR SHOP - DAY

A REPAIRMAN examines Olivia's camera.

REPAIRMAN

How did this happen?

It was an accident.

REPAIRMAN

Right.

OLIVIA

Why would I break it on purpose?

REPAIRMAN

Maybe so your father would buy you a new one.

OLIVIA

You've obviously never met my dad. (then)

So how much is this going to cost?

REPAIRMAN

Well, you've got your labor and you've got your parts... I'd say you're looking at about a hundred.

OLIVIA

Dollars?

REPAIRMAN

No, baseball cards.

(then)

Listen kid, I've got work to do, so come back when you've got cash.

OLIVIA

Where am I supposed to get a hundred dollars?

REPAIRMAN

Ask your old man to pay for it.

OLIVIA

Is everyone rich in your fantasies?

REPAIRMAN

You could get a job.

OLIVIA

I'm only twelve.

REPAIRMAN

You look like a smart kid. I'm sure you'll figure something out.

INT. CAR - DAY

Olivia slams the passenger door. Jesus winces.

**JESUS** 

Does that mean he can't fix it?

OLIVIA

For a hundred dollars he can.

**JESUS** 

That's crazy.

OLIVIA

I know! I've never even seen a hundred dollar bill!

**JESUS** 

They're beautiful.

Jesus starts the car.

OLIVIA

Wait. Can you go talk to him? Maybe you can get a discount.

**JESUS** 

This is your fight. Don't give up.

INT. DINING ROOM - DAY

Gabriela and Carlos seated at the dining room table, adorned with a white tablecloth, candles and flowers.

Abuela stands between them.

CARLOS

Wait, so what's happening again?

GABRIELA

We're going to practice. Abuela is the waitress and I'll be Jessica.

CARLOS

I don't wanna date my sister!

JESUS (O.S.)

What the hell's going on in there?

**GABRIELA** 

Do you want my help or not?

Abuela taps her watch.

ABUELA

Come on, kid. Family Feud is on in thirty minutes.

CARLOS

Fine, you're Jessica. Now what?

GABRIELA

You can start by complimenting me.

Carlos hesitates.

ABUELA

Do you want me to be Jessica?

CARLOS

Like this isn't weird enough.

(to Gabriela)

I don't know what to say.

GABRIELA

Try noticing a small detail, like her earrings.

CARLOS

Your earrings are very pretty.

GABRIELA

Good.

CARLOS

And your eyes are like waves crashing against sand castles.

ABUELA

WOW.

GABRIELA

Where did that come from?

CARLOS

I don't know but I'm scared.

ABUELA

Looks like you got some of your grandpa's charm.

GABRIELA

Okay, so after you compliment her, ask her about her day.

CARLOS

How was your day, Jessica?

GABRIELA

(imitating a Valley Girl)
OMG, the worst. I lost my favorite
bracelet and I got a C-minus on my
math test. And then my mom made me
take out the trash even though
that's my brother's job, not mine
and now my right hand smells weird.

Gabriela extends her hand toward Carlos' face.

GABRIELA (CONT'D)

Here, smell it.

Carlos, unsure of what to do, leans in for a whiff.

ABUELA

Don't do it!

Gabriela laughs.

CARLOS

Not cool.

GABRIELA

Okay, fine. No more clowning around. Let's move on to the chivalry lesson.

EXT. GARAGE - DAY

Olivia drags an old folding table out from the garage, followed by an empty cardboard box.

INT. LIVING ROOM - DAY

Olivia drags a dining room chair past Jesus.

**JESUS** 

What are you doing?

OLIVIA

Being responsible.

She heads for the door.

LUPE (early 40s) enters.

LUPE

Why is my dining room chair not in the dining room?

I need a place to sit.

LUPE

Sit on the floor.

Lupe peeks through the window.

LUPE (CONT'D)

And why is there a table outside?

OLIVIA

I'm going to sell lemonade so I can fix my camera.

LUPE

It's too hot. You'll get sunburned.

OLIVIA

I'll be fine. This is perfect lemonade weather.

LUPE

Jesus, aren't you going to say something?

**JESUS** 

Don't add too much sugar.

LUPE

Jesus!

**JESUS** 

What? She could use a bit of sun.

LUPE

Fine. Do you need any help?

OLIVIA

No, I'm good.

LUPE

Are you sure?

OLIVIA

It's lemonade mom, not Algebra.

LUPE

Okay. I guess I'll go back to my room since I'm not needed.

**JESUS** 

Stop trying to guilt the kid.

Lupe storms out.

Olivia drags the chair outside.

JESUS (CONT'D)

Peace and quiet! That's all I want!

LUPE (O.S.)

Well then stop yelling!

EXT. DRIVEWAY - DAY

Olivia puts the finishing touches on her lemonade stand.

A cardboard sign reads: Lemonade. Only 50 cents.

Two lemonade pitchers, paper cups and napkins at the ready.

Olivia spots a RUNNER down the street. As she approaches:

OLIVIA

Would you like some --

The runner ignores her and continues on her way.

OLIVIA (CONT'D)

--lemonade?

Next up, a MOTHER pushing a stroller.

OLIVIA (CONT'D)

Hi, Miss. Would you like some--

MOTHER

Not now, kid. I've got a level two emergency.

OLIVIA

What's that?

MOTHER

Poop. Lots of it.

OLIVIA

Yuck. What's level three?

She freezes up, as if remembering a traumatic experience.

MOTHER

You don't wanna know.

Olivia then tries her luck with a FEMALE HIGH SCHOOL STUDENT.

OLIVIA

Hey there, would you like some ice cold lemonade? Only fifty cents.

The student grabs a cup, drinks it, then walks away.

OLIVIA (CONT'D)

Hey! You gotta pay for that!

The student stops and gives Olivia a death stare.

OLIVIA (CONT'D)

Um, never mind. Here, have another.

Olivia hands the student a second cup.

The student then grabs a third cup and pours them both out onto the sidewalk without breaking eye contact.

OLIVIA (CONT'D)

Jeez, why don't you punch me while you're at it?

EXT. FRONT DOOR - DAY

Olivia, crawling and clutching her stomach in pain.

OLIVIA

Why did I say that?

END OF ACT ONE

## ACT TWO

INT. DINING ROOM - DAY

Gabriela rearranges the dining room chairs.

Abuela holds two notebooks that double as fake menus.

GABRIELA

Let's try again. When you walk in and a waiter is going to greet you and walk you to your table.

ABUELA

Welcome to Abuela's Restaurant. Please follow me to your seats.

Carlos and Gabriela walk toward the dining room table.

GABRIELA

You can impress her by pulling her chair out.

CARLOS

Really? That's all it takes?

GABRIELA

It's a good place to start. It shows that you're polite and that you're not ignoring her.

Carlos pulls out Gabriela's chair. They take their seats.

ABUELA

Here are your menus. Can I get you two something to drink?

CARLOS

I'll have some Hawaiian Punch.

GABRIELA

What are you, five?

ABUELA

Might I suggest something a bit more exotic?

CARLOS

What's more exotic than Hawaii?

GABRIELA

Keep it simple and get a lemonade.

ABUELA

And what would you like to eat?

Carlos looks through the fake menu. All the pages are blank.

CARLOS

Not much of a selection.

GABRIELA

Don't even bother with the menu and just order a burger. Now's not the time to experiment.

CARLOS

Fine, I'll have a cheeseburger. I hope Jessica isn't this bossy.

Carlos hands the menu back to Abuela.

GABRIELA

Can you tell me what you did wrong just now?

CARLOS

No, but I have a feeling you're gonna tell me.

GABRIELA

You ordered your food without asking me if I was ready. Now I feel pressured to hurry up.

CARLOS

(to Abuela)

All this just to impress a girl.

Abuelo enters, having overheard the conversation.

ABUELO

Just wait till you get older. You're going to do a lot of crazy things to get some.

CARLOS

Some what?

**ABUELO** 

(beat)

Um... kisses.

CARLOS

A kiss from Jessica Neale...

Carlos closes his eyes and smiles.

CARLOS (CONT'D)

I can picture it now.

Carlos leans forward, lips ready to kiss.

GABRIELA

Gross.

INT. LIVING ROOM - DAY

Lupe spies on Olivia.

Jesus tries to focus on the TV.

LUPE

Look at her, all alone with no customers. I should do something.

**JESUS** 

She doesn't need her mommy to come save her.

LUPE

This is all your fault.

**JESUS** 

How is any of this my fault?

LUPE

I don't know, but I'm pretty sure I can make the connection.

**JESUS** 

How 'bout making a connection with dinner?

She grabs the TV remote and slides it down the hallway.

LUPE

How 'bout making a connection with exercise?

An annoyed Jesus looks on as she hurries out the front door.

LUPE (CONT'D)

Don't worry, mija, I'm on my way.

EXT. DRIVEWAY - DAY

Lupe and Olivia mid-conversation.

LUPE

How many have you sold?

I haven't sold anything.

She points to the three empty cups on the ground.

LUPE

What about those?

OLIVIA

She didn't pay for them.

LUPE

Who?

OLIVIA

Some high school kid.

LUPE

What's her name? Where does she live?

OLIVIA

What are you gonna do?

LUPE

Nobody steals from Lupe Garcia's kids.

OLIVIA

Just forget about it.

LUPE

Over my gorgeous dead body.

She grabs Olivia's forearm and leads her down the street.

LUPE (CONT'D)

Time to teach this kid a lesson.

INT. DINING ROOM - DAY

Gabriela, Abuela and Abuelo at the dining room table as Carlos models a potential outfit.

Carlos attempts a cool walk.

ABUELA

What's wrong with your leg?

CARLOS

This is how cool people walk.

ABUELO

You look ridiculous.

CARLOS

You wouldn't understand.

ABUELA

(whispers to Gabriela)
Is this really how you kids walk?

**GABRIELA** 

If you want to get beat up.

EXT. NEIGHBORHOOD SIDEWALK - DAY

Lupe and Olivia on the hunt for the rude high school kid.

LUPE

What did she look like?

OLIVIA

I don't know. She was big.

LUPE

What was she wearing?

OLIVIA

A denim jacket.

LUPE

Ugh. I hate her already.

OLIVIA

You're not gonna do anything crazy if we find her, right?

LUPE

We're going to get your money and leave. That's all.

OLIVIA

What if she doesn't pay?

LUPE

Well then she'll know why they called me Dynamite in high school.

Lupe and Olivia round a corner and spot TWO BOYS and TWO GIRLS hanging out.

LUPE (CONT'D)

Jackpot. Point her out to me.

OLIVIA

She's not there.

LUPE

Are you sure? That girl's wearing a denim jacket.

OLIVIA

That's a boy, mom.

LUPE

Kid needs a haircut.

OLIVIA

Can we go home now?

LUPE

Not until we find her.

Lupe and Olivia approach the group. Rage in Lupe's eyes.

LUPE (CONT'D)

Hello children.

They take a step back. Lupe fake laughs.

LUPE (CONT'D)

It's okay, kids. Come closer. I need you.

The group takes another step back.

LUPE (CONT'D)

No, no, no. What I meant to say is, I need your help.

BOY #1

(to Olivia)

Is your grandma okay?

LUPE

What did you say?

GIRL #1

He said, is your grandma okay?

LUPE

I heard what he said!

(to Boy #1)

How old do you think I am?

OLIVIA

Don't answer that.

BOY #2

Fifty-sev--

LUPE

(interrupts)

I didn't ask you, denim! It's ninety degrees out here and you look ridiculous.

GIRL #2

Let's get outta here.

The kids scurry away.

LUPE

You come back here!

A HOMEOWNER steps outside.

HOMEOWNER

What's going on out there?

Lupe's stare, like that of an angry bull, intimidates the homeowner back inside.

The sound of an engaged deadbolt pleases Lupe.

LUPE

Still got it.

END OF ACT TWO

## ACT THREE

INT. DINING ROOM - DAY

Gabriela and Abuela clear the table.

Carlos runs to answer the ringing phone.

CARLOS

Hello?

JESSICA (V.O.)

Carlos?

CARLOS

Hey Jessica. Excited for our date?

JESSICA (V.O.)

I need to tell you something.

CARLOS

You're not free tonight?

JESSICA (V.O.)

I was never planning on showing up.

CARLOS

What do you mean?

JESSICA (V.O.)

Someone dared me to call you.

CARLOS

So there's no date?

JESSICA (V.O.)

No. I'm really sorry.

(beat)

Are you there?

Carlos hangs up the phone.

ABUELA

I'm sorry, Carlitos.

**GABRIELA** 

Don't worry about it. There's plenty of other girls out there.

CARLOS

That's easy for you to say, you're one of the popular kids. In case you haven't noticed, things don't come easy for me.

EXT. INTERSECTION - DAY

Lupe and Olivia cross at an intersection.

Out of nowhere, a car driven by the high school student almost runs them over.

Lupe smacks the hood.

LUPE

Watch the shoes!

The high school student honks.

HIGH SCHOOL STUDENT

Get outta the way, lady!

OLIVIA

Mom, that's her. That's the girl who owes me money.

Lupe darts over to the driver's window and snatches her keys.

LUPE

You picked the wrong kid to mess with, you little brat.

HIGH SCHOOL STUDENT

Help, I'm being robbed!

LUPE

Relax. You'll get your keys as soon as we get our money.

HIGH SCHOOL STUDENT

What money?

LUPE

Come here, Olivia.

Olivia joins her mother.

LUPE (CONT'D)

Do you recognize her?

HIGH SCHOOL STUDENT

I don't hang out with little kids.

LUPE

But you'll steal from them, right?

HIGH SCHOOL STUDENT

What are you talking about, lady?

The lemonade!

HIGH SCHOOL STUDENT

Oh . . .

LUPE

Here's what's going to happen. You're going to pay my girl for the lemonade you drank and then you're going to apologize.

HIGH SCHOOL STUDENT And you'll give me my keys?

LUPE

Of course. I'm a mom, not a thief.

The high school student hands Olivia two dollars.

OLIVIA

I don't have change.

LUPE

She doesn't need any. Right?

HIGH SCHOOL STUDENT

No, ma'am. Can I have my keys?

LUPE

As soon as you apologize.

HIGH SCHOOL STUDENT

I'm sorry, kid. It won't happen again.

Lupe tosses the high school student her keys.

LUPE

Get out of here.

She speeds off.

Lupe and Olivia continue on their way.

OLIVIA

You didn't have to do all that for two dollars.

LUPE

I didn't do it for the money. I did it for you. And I would do a whole lot worse if I had to.

Lupe stops, grabs Olivia by the shoulders, then hugs her.

LUPE (CONT'D)

As long as I'm around, nobody will hurt you.

INT. CARLOS' BEDROOM - DAY

Gabriela enters, joins Carlos on the floor next to his bed.

GABRIELA

Can we talk?

CARLOS

Go away.

GABRIELA

I didn't get a chance to explain myself before you stormed off.

CARLOS

What's there to explain? You're popular and I'm not. If we weren't related, you wouldn't talk to me.

GABRIELA

Don't say that.

CARLOS

Just once I'd like to know what it feels like to be wanted.

A beat.

GABRIELA

Listen to me, Carlos. You're weird and loud and annoying, but one day you'll find a girl who's just as weird and loud and you two will be perfect for each other.

Carlos smiles.

CARLOS

Really?

GABRIELA

I promise. And I'll be there to help you.

Gabriela hugs Carlos.

GABRIELA (CONT'D)

Don't ever forget we share the same last name.

INT. OLIVIA'S BEDROOM - DAY

Olivia lies in bed, facing away from the door.

Jesus enters.

**JESUS** 

Want to see something cool?

OLIVIA

Not now.

**JESUS** 

Are you sure?

Jesus waves a \$100 bill in front of Olivia's face.

OLIVIA

It's real!

**JESUS** 

It better be.

OLIVIA

Can I touch it?

Jesus hands her the bill.

Olivia admires it, then smells it.

**JESUS** 

Don't be weird.

OLIVIA

Is this what rich people smell like?

**JESUS** 

I'll let you know when I smell one.

Olivia hands the bill back to Jesus.

JESUS (CONT'D)

It's yours.

OLIVIA

Are you okay?

**JESUS** 

Yeah, I'm fine.

OLIVIA

Oh no, you're dying, aren't you?

Olivia gives her dad a big hug, catching him off guard.

**JESUS** 

I swear, I'm the only one that's not crazy in this house.

OLIVIA

You're giving me a hundred dollars?

**JESUS** 

To get your camera fixed. I know how much it means to you.

OLIVIA

I thought you wanted me to earn it.

**JESUS** 

I wanted you to try. And you did. And I'm proud of you.

Olivia hugs him again.

END OF ACT THREE

<u>TAG</u>

INT. REPAIR SHOP - DAY

The repairman hands Olivia her camera.

**JESUS** 

How much do I owe you?

REPAIRMAN

Your grand total is \$97.50.

Jesus hands him a \$100 bill. He hesitates to let go.

**JESUS** 

You guarantee your work, right?

REPAIRMAN

Of course. Thirty days.

Jesus lets go of the bill.

OLIVIA

Can I test it out before we leave?

REPAIRMAN

Fine with me.

Olivia readies the camera and points it at the repairman.

REPAIRMAN (CONT'D)

What are you doing?

**JESUS** 

Should've said no.

Jesus heads toward the exit.

REPAIRMAN

Wait, don't leave!

JESUS (O.S.)

I'll be back in an hour!

The repairman stares at Olivia, like a deer in headlights.

The bright camera flash fills the frame. Over white:

OLIVIA (V.O.)

Oh that's a good one!

END OF SHOW